

Dear Sir / Madam,

We are in the market for procurement of Imported Steam Coal of Indonesian or South African Origin , 2 X 70000 MT +/-10% for our own power plant GKEL (GMR Kamalanga Energy Ltd.) 1050 MW ( 3 X 350 ) situated at Kamalanga, Orissa- India as under :

1.	Quality	4200 GAR For detailed specifications refer annexure 1
2.	Shipment Period	Tentative arrival mid August'22 & September'22 aiming for delivery at Paradip or Any Port(s) in India for CFR or Appx 25th - 31st Jul'22 & 15 <sup>th</sup> to 20 <sup>th</sup> Aug'22 Load Port laycan for FOB.
3.	Payment Term:	By LC basis 90/10 payment.
4.	Incoterm :	FOB Load port / CFR Paradip or Any Port(s) in India .  For gearless vessel it should be modern vessel with LOA - 229 Mtr & Beam- 32.26 Mtr with maximum draft 14.5 Mtrs for Panamax and guaranteed discharge rate of 13000 Mts PWWD SHINC (Excluding Major Port Holidays).
5	Bidder's qualifications (Financial)	1. Vendor including its subsidiaries, affiliates & parent company should not have been blacklisted or brought to litigation in (anywhere in the world) by any supplier for default in the last three years (i.e., since 1st July 2019) 2. Vendor including its subsidiaries, affiliates & parent company should not have been blacklisted or brought to litigation (anywhere in the world) by any buyer for default in supplying coal in the last 3 years (i.e., since 2019) 3. No shipment supplied by the vendor or its subsidiaries or its affiliates or its parent companies should have been subject to rejection on account of deviation in quality 4. Vendor to provide point no 2, 3 & 4 through an affidavit in a form & manner as decided by the company.
6	Bidder Qualification (Technical)	1. Full name of the coal mine together with its location 2. Grade of coal and specifications 2. Latest proximate & ultimate analysis including ash characteristics
7	Performance Guarantee	Performance guarantee of 10% of the Tender value by way of TT or SBLC to be submitted within 7 days of the Letter of Award.

**Payment Terms' Mechanism:**

Discharge port analysis report to be the basis of final payment applicable on the entire quantity. Provisional payment of 90% will be made based on load port analysis reports, subject to load port results not being above contracted GCV and not being below rejection limits. If load port analysis results are above contractual GCV, 90% provisional payment to be made based on contractual GCV. This provisional payment shall be adjusted in the final invoice, which shall be based on discharge port analysis results.

Draft contract on CFR basis 90/10 payment term is as enclosed accordingly.

Please intimate deviation from your desired terms, if any. Enclosed draft agreement shall be deemed accepted by the seller if no deviation is pointed out.

Please mention the mine details with recent COA's along with the offer.

In case you are interested, kindly submit your firm & competitive offer latest by Thursday 14<sup>th</sup> July'22 1800 Hrs IST with validity of offer till Tuesday 19<sup>th</sup> July'22.

# Annexure 1

## GKEL Plant Coal Specification:

### Specifications as per ASTM Standards

Parameter	Typical	Rejection
TM (ARB)	36 %	>43%
IM (ADB)	16%	NA
VM (ADB)	40 %	NA
ASH (ADB)	8%	>10%
TOTAL SULPHUR(ADB)	0.40%	>0.60%
GCV (ARB)	4200 Kcal /kg	<4000 Kcal /kg
HGI	55	NA
Sizing 0-50 mm	90%	NA
AFT (IDT)	1150 Deg C	< 1120 Deg C